



Zhengyu Xiao Partner

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Languages: Chinese, English

PRACTICE AREAS

Corporate and M&A, Network Security and Data Protection, Family and Wealth Management

EXPERTISE

Xiao specializes in cross-border legal services, particularly for Chinese enterprises expanding internationally (including comprehensive legal support in areas such as foreign labor, cross-border structuring, cross-border investment, and cross-border data compliance). Prior to joining a law firm, he worked for a large central enterprise for six years, where he was involved in business negotiations, legal compliance and related functions. During this time, he gained extensive experience in liaising with state-owned enterprises, private companies, administrative departments, local governments and media, as well as in managing and mitigating legal risks for enterprises. In addition, he also offers expert services to a diverse range of enterprises and entrepreneurial clients across domestic and international capital markets, technology transfer and venture capital, and the low-altitude economy. His clients include, but without limitation to, Tencent, Mindray Medical, Konka, TCL, FEELM, BoBinfo, Southern Power Grid, and First Capital.

Xiao holds qualifications including TEM 8, board secretary qualification from the Shenzhen Stock Exchange, securities practitioner certification, fund practitioner certification, and DEXCO from the Shenzhen Data Exchange.

EDUCATION

Zhongnan University of Economics and Law, LLB

Huazhong University of Science and Technology, Bachelor of Arts in English

Central China Normal University, Master of Laws in International Relations

University of Antwerp, European Union Studies (Erasmus Mundus Full Scholarship Project)

PROFESSIONAL EXPERIENCE

2024-Present East & Concord Partners, Partner

2017-2024 Beijing Weiheng Law Firm Shenzhen Office, Paralegal/Associate/Partner

PROFESSIONAL ASSOCIATIONS

International Investment Committee of Shenzhen Lawyers Association, Secretary General

Guangdong Foreign-Related Lawyers Talent Pool, Member

First Batch of Legal Experts Pool in the Capital Market of Nanshan District, Shenzhen, Member

Shenzhen Qianhai International Commercial Mediation Center, Mediator

Hetao International Commercial Mediation Center in Futian District of Shenzhen, Mediator

Shekou Foreign-Related Legal Service Center Foreign-Related Lawyers Team, Member